

The background is a vibrant green and yellow abstract design. It features several thick, wavy, horizontal lines in various shades of green and yellow, creating a sense of movement and depth. Scattered throughout the background are numerous semi-transparent circles of different sizes, some in shades of green and others in shades of yellow, adding to the dynamic and modern feel of the design.

SALES INTELLECT COMPANY

Sales Intelligence™

Why Sales Intellect?

75% of executives doesn't prepare for client meetings.

80% of executives don't know customers' problems and pain points.

78% of excessive time and cost are spent in sales process.

66% of quotes are immoderate and higher than customers' spending budget.

82% of proposals fail because of unmatched offerings to customer needs.

75% of executives are unaware of technology intelligence and its future.

65% of entrepreneurs have inadequate intelligence on business dynamics.

Most developers require improvement in product competitiveness.

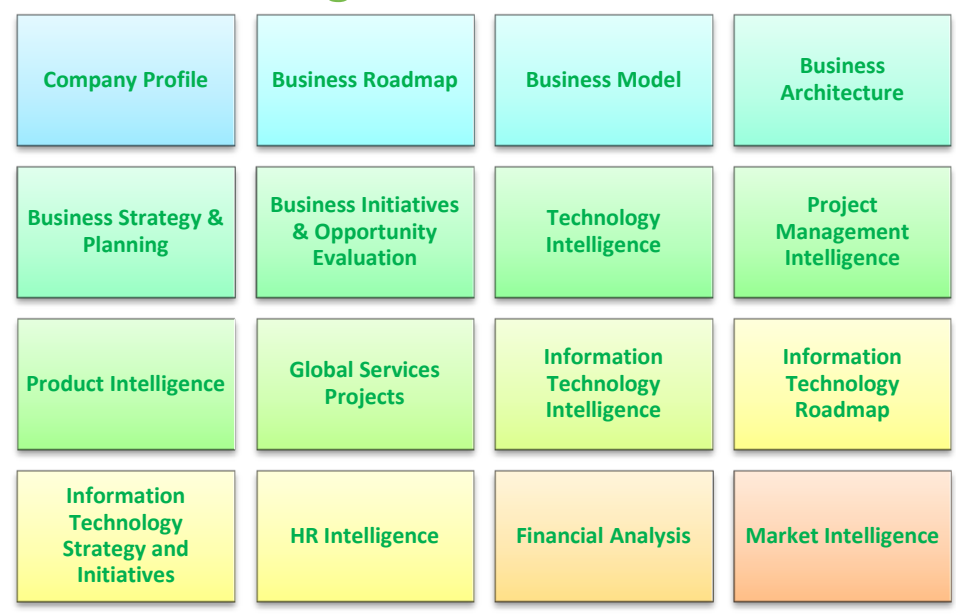
90% of executives never know about IT project operations and functions from outsourced countries.

Most of the executives make unwise decisions based on poor quality information.

Your needs...!

- Prepare before meeting customers!
- Confident talk with prospects!
- Save time and cost!
- Know customer’s budget before quoting!
- Write intelligent content in proposals!
- Understand technology landscape!
- Often business model changes!
- Maximize product competency!
- Align business and technologies globally!
- Make decisions based on Intelligence!

Sales Intelligence™ Model



Uniqueness

- Understand
 - Business Model/Business Architecture/Business Roadmap
 - Technology Landscape/Technology Roadmap/Project Management
 - roles Technologies plays in the present and in future
 - Competitive Landscape and future of their Technology
 - Business Value and Risk of new Technology initiatives
- Identify Business and Technology Opportunities
- Perform benchmark on Company’s Technology operation against industry peers
- Maximizing
 - value of Technology
 - value of Information Technology assets
 - more value from your Budget
- Better align Business and Information Technology initiatives
- Mapping
 - Technologies to key business drivers
 - Business goals to the Business Capabilities required
 - Assess Risk and Business Impact

About Sales Intellect Company

- Sales Intelligence™ + Business Research = Sales Intellect Company.
“Everything about Customers”
- Prepare: Sales Intellect’s Sales Intelligence™ company reports for all Industry Verticals | Domains | Countries | Regions
- Mission: To provide Complete, Accurate, Reliability, and Timely Sales Intelligence.
- Vision: To increase Sales/Revenue of Companies using Sales Intelligence
- Product cost: between US\$ 10,000 to US\$ 100
- IP Asset value: US\$ 10 Billions
- Trademarks: Sales Intelligence™, Churchill™
- Headquarters: Chennai, India
- Established: April 2010
- Corporate Headquarters: 2/86, 1st floor, Cisons Complex, Montieth Road, Chennai 600008, Tamil Nadu, India, Asia Pacific
- USA Office: 14002C, Grumble Jones Court, Centreville, Virginia 20121, VA, USA
- Phone: +91-7667677775 / 7667766777
- E-mail: churchill@salesintellect.co Web-site: www.salesintellect.co